

# UPGRADE FOR LESS

## WITH THE GILBARCO FINANCING PROGRAM

**5.9%**  
FINANCING



SECTION 179  
SAVINGS

*\*SAVINGS NOT APPLICABLE TO RENTALS*

<p><b>RETROFIT KIT</b> 5.9% FINANCING FOR 60 MONTHS</p>	<p>MONTHLY FROM <b>\$184</b></p>	<p><b>NN1 (3+0)</b> 5.9% FINANCING FOR 60 MONTHS</p>	<p>MONTHLY FROM <b>\$370</b></p>	<p><b>NL1 (3+1)</b> 5.9% FINANCING FOR 60 MONTHS</p>	<p>MONTHLY FROM <b>\$392</b></p>
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SECTION 179 SAVINGS FOR EQUIPMENT PURCHASES  
**FIRST YEAR SAVINGS: +\$10,000**

SECTION 179 SAVINGS FOR EQUIPMENT PURCHASES  
**LIFE OF CONTRACT SAVINGS: +\$15,000**



ASK ABOUT ADDITIONAL RATES AND OFFERS  
60-Month Financing, 5.9% APR • Financing provided by Patriot Capital • 2-Year Warranty with Parts, Mileage, Travel and Labor on Dispensers. 1 Year parts warranty with 30 days Mileage, Travel and Labor on Kits. 8 Year Applause™ TV contract required for dispenser as shown in image.  
Offers Expire July 31, 2022





# INVEST IN YOUR BUSINESS, PROTECT YOUR PROFITS.

With our finance program, you can upgrade your dispensers with Genuine Gilbarco Veeder-Root payment components and take advantage of Section 179 tax savings. This keeps your first year costs low and compared to other options, such as renting, you'll save even more over time.

- With Gilbarco, not only will you own your equipment but you will get the peace of mind that comes with the Gilbarco name.
- Fueling and convenience store equipment and technology is Gilbarco's ONLY business and has been for 155 years.
- Gilbarco will always be here when you need us – today, tomorrow, and for years to come.

There is no tax incentive to renting your equipment. Because there are tax incentives for buying your equipment, financing actually saves you money. Not only that, but after five years, you will own genuine Gilbarco equipment. Why would you risk your EMV compliance--and the future of your business--by partnering with anyone other than Gilbarco?

**155+**

YEARS OF OPERATION

**720K+**

GILBARCO FUELING POSITIONS

**350K+**

EMV-CAPABLE CRINDS

**3K+**

AUTHORIZED SERVICE  
CONTRACTORS



# OWN YOUR FUTURE

But don't just take our word for it, let the numbers speak for themselves.

5.9% financing on new dispensers or retrofit kits.

FIRST YEAR EXPENSES	GILBARCO OWNERSHIP PLAN	THIRD PARTY RENTAL
Approximate Price for 5 Kits	\$47,565	N/A
Installation Cost	\$6,400	\$6,400
Section 179 Tax Savings	(\$14,850)	N/A
Total Monthly Payments Year 1	\$11,040	\$8,520
Rental Expense Write-Off	N/A	(\$2,660)
<b>ALL IN COST YEAR 1</b>	<b>\$2,590</b>	<b>\$12,260</b>

LIFE OF CONTRACT EXPENSE	GILBARCO OWNERSHIP PLAN	THIRD PARTY RENTAL
5 Kits Total Payments/8 Years	\$47,565	\$64,800
Installation Cost	\$6,400	\$6,400
Section 179 Tax Savings	(\$14,850)	\$0
Installation Cost After Year 4	N/A	\$6,400
Rental Expense Write-Off	N/A	(\$21,280)
<b>ALL IN COST/LIFE OF CONTRACT</b>	<b>\$39,115</b>	<b>\$59,680</b>

Tax savings based on 31.22% tax rate. Your savings may vary.

## Renting an EMV solution might seem like a good choice, but it really raises some additional questions:

- What happens to your equipment when the rental period is finished?
- What happens if you sell your site?
- What happens if you want to upgrade to other equipment?

## Why deal with those questions when you can own your equipment for a monthly payment similar to rental cost?

- Financing saves you money.
- The IRS provides an incentive to buy.
- There is no incentive to rent.
- Current Section 179 regulations allow you to accelerate depreciation saving you a ton of money in year one while at the same time helping to maximize your cash flow.
- After 5 years you own the equipment.

## Don't trust the future of your business to a rented third party solution.

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